

CHAIR PROFILE – STEPHE WILKS

“Great leaders listen, synthesise and act. Sure, they’re expert in their fields, and they have great ancillary skills to match that expertise, but - crucially - they need to see the world around them with broader eyes than just their own; and then craft that broader knowledge into actions that yield real progress...”



Stephe Wilks has over 25 years’ experience in the telecommunications industry both within Australia and overseas. As an active Non-Executive Director on the board of a number of public and private companies, Stephe has experience across a range of commercial and operations disciplines, governance and corporate finance and M&A.

In addition to his work as a Non-Executive Director with ASX listed Service Stream, Stephe is the Chair of Interactive Pty Limited, Non-Executive Director of 3Q Holdings and Bankstown Airport, and is an

Advisory Board Member of the Network Insight Institute. Stephe is also involved with a number of private equity backed businesses in the media and technology industries.

Stephe has extensive corporate finance, CEO, senior management and operational experience - particularly in the Australian telecommunications market - building on earlier work for telcos in the UK, Hong Kong, Australia and the Asia Pacific region. He has held senior executive positions with BT Asia Pacific, Optus, Hong Kong Telecom, Nextgen Networks and Personal Broadband Australia. He was also a consulting Director with investment bank NM Rothschild.

Before Nextgen Networks, Stephe was Founder and Managing Director of XYZed where he created and managed Australia’s first competitive broadband wholesaler.

Stephe lives in Sydney with his wife and two sons. He ‘lives the dream’, balancing a full portfolio of corporate activities with time out on mountain bikes, kayaking and riding, and spending time with the family exploring the world.

Stephe’s area of expertise lies in methodologies around:

- Strategy and brand development
- Leadership development
- Business growth acceleration
- Expansion plans
- Operational management
- Disruptive environment
- Change management
- Mergers and acquisitions
- Business and executive coaching
- Facilitation

Why 2020 Exchange

Stephe is a well-connected leader in the Australian and international telecommunications sector having led organisations through growth, innovation and change. In his time as a Chair and Non-Executive Director with both publicly listed and private companies, Stephe has worked with executive teams in growth industries and in times of great change. As a leader who created thriving cultures that worked to a sound operational plan,



and in most cases, an expansion plan, Stephe is well equipped to deal with the disruptive environments most CEOs now live in. Done with humility and empathy, it is these extraordinary skills that align Stephe Wilks with 2020 Exchange.

Positions and board positions held

2015 - Present	Chair - Interactive Pty Limited
2008 - Present	Non-Executive Director - 3Q Holding
2005 - Present	Non-Executive Director, previously Chair - Service Stream (ASX:SSM)
2002 - Present	Advisory Board Member - Network Insight Institute
2014 - 2015	Chair - Bulletproof Group Limited (ASX:BPF)
2011 - 2015	Non-Executive Director - Bankstown Airport
2011 - 2013	Chair - Eftel Limited (ASX:EFT)
2007 - 2014	Non-Executive Director - Tel.Pacific Limited (ASX:TPC)
2007 - 2009	Chair - Mooter Media Limited (ASX:MMZ)
2006 - 2009	Non-Executive Director - People Telecommunications Limited (ASX:PEO)
2006 - 2012	Chair - Startronics Limited
2004 - 2009	Non-Executive Director - Chilli Internet Solutions
2004 - 2008	Non-Executive Director, Longreach Group Limited (ASX:LRG)
2004 - 2005	Consulting Director, NM Rothschild
2004 - 2005	Chief Operating Officer - Personal Broadband Australia
2002 - 2005	Chief Operating Officer, Nextgen Networks
1998 - 2001	Founder and Managing Director, XYZed
1989 - 1998	Lawyer (Gilbert + Tobin), Regulatory Director (HongKong Telecom, BT Asia Pacific), Director Regulatory and Public Affairs (Optus)

Qualifications

Bachelor of Science - Macquarie University

Master of Laws - University of Sydney