

## EXPERT RESOURCE PROFILE – TED PRETTY

*“Leadership is about 10% inspiration and 90% perspiration – in that order”*



Ted Pretty is a successful, highly recognised corporate executive and is Group Managing Director and CEO of Hills Limited (ASX:HIL).

Commencing his career as a lawyer he quickly pursued an industry specialisation in Information Technology and telecommunications. This led to being retained as a corporate adviser to BellSouth Corporation (AT&T) in the context of their international portfolio of operations including in Australia (Optus) and New Zealand.

Recognised for his skills in this role he was offered a senior Group Managing Director operations role in Telstra Corporation, Australia's largest carrier leading as a Group Managing Director most key divisions of the company including Retail and Mobiles, Technology and Internet and Content. Ted was also Chairman of Sensis, Board Member of Kaz and other Group Subsidiaries.

Following Telstra he was then retained by Australia's leading global investment bank Macquarie Group to lead its Telecommunications Team within the TMET Group based first in Sydney and then in Dubai. During this time Ted was the Non-Executive Chair of Fujitsu Australia Limited and Australia's leading digital property information services business RP Data. Ted has also participated as an Advisory Board member of the Visy Group.

Ted has fully expected to return to a senior IT&T industry CEO role but was presented with the opportunity following the GFC to be the Chief Investment Officer and Deputy CEO of a Bahrain based Bank and later assumed the role of Group CEO working closely with the Board, Central Bank and various Ministries to support the recovery of that institution through a debt restructure and recapitalisation. Ted after returning to Australia was Chairman of CMB Capital and SiteTour Pty Limited.

Currently Ted is Chair of the Board of ASX listed NextDC Limited and Advisory Board Chair of Mahindra Australia.

### Why 2020 Exchange

As a leading executive and director with significant experience in telecommunications and information technology, Ted's expertise is invaluable. With a talent for innovation and product development, Ted has transformed organisations to future proof ready for the world stage.

It is this extraordinary leadership that aligns Ted with 2020 Exchange.

### Current Positions

Director - NextDC Limited Australia's largest carrier neutral data centre operator

Advisory Chair Australia & NZ - Tech Mahindra and Mahindra Satyam

Advisory Board Member Australian Information Industry Association – Australia's peak IT body

Chair - Darwin Capital



### **Past Positions**

Group Managing Director - Technology Innovation and Product at Telstra Corporation

Chair - Fujitsu Australia Limited

Chair - then ASX listed RP Data Limited

Chair - Site Tour Pty Limited

Executive Director - Macquarie Capital

Member - Visy Industries Advisory Board

Board Member - Australian Nuclear Science & Technology Organisation

Partner - Gilbert & Tobin

### **Qualifications**

Bachelor's Degree in Arts (Economics) and First Class Honors Degree in Law, Macquarie University

### **Awards, Honours and Memberships**

Director - AIIA (Australian Information Industry Association)

Member of the Ministerial Advisory Council on Communications for the Honorable Malcolm Turnbull MP,  
Minister for Communications